
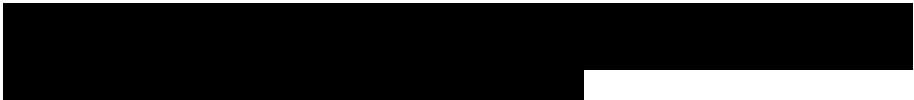
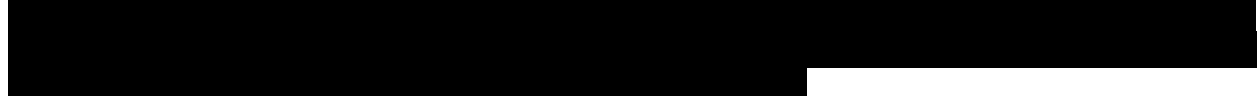






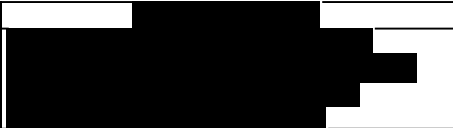


RESPONSE TO DISCUSSION QUESTION

Section: 5
Criteria No.: 5.4.b) 3.1.2.2
Criteria Description: Vacuuming Carpets and Rugs
Proposal Rating: 
Manu Kai Tracking No.: 040
Question: 

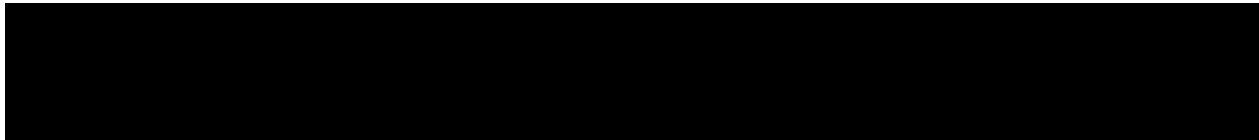
MANU KAI DISCUSSION—UNDERSTANDING THE QUESTION:



				
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TECHNICAL RESPONSE:



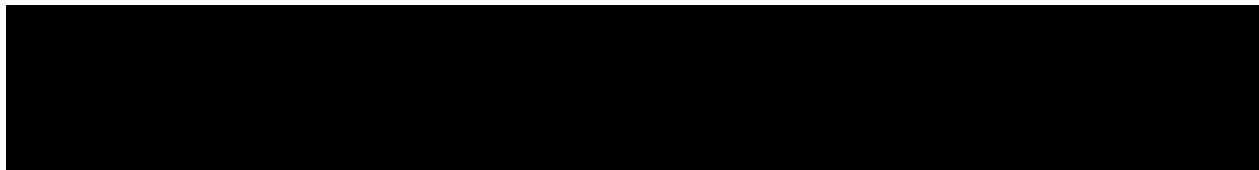


STAFFING RESPONSE:



BASIS OF ESTIMATE/TF! CALCULATIONS:







OTHER TF! RESPONSE:

No TF! Response required.

**RESPONSE TO DISCUSSION QUESTION**

Section: 5
Criteria No.: 5.4.b) 3.1.4.2
Criteria Description: Emptying Perimeter Waste Containers
Proposal Rating: [REDACTED]
Manu Kai Tracking No.: 041
Question: [REDACTED]

MANU KAI DISCUSSION—UNDERSTANDING THE QUESTION:

[REDACTED]

[REDACTED]

TECHNICAL RESPONSE:

[REDACTED]

[REDACTED]

STAFFING RESPONSE:

[REDACTED]

BASIS OF ESTIMATE/TF! CALCULATIONS:

No Basis of Estimate/TF! Calculations Response required.

OTHER TF! RESPONSE:

No TF! Response required.

**RESPONSE TO DISCUSSION QUESTION**

Section: 5
Criteria No.: 5.3.c)
Criteria Description: The Offeror shall outline the accountability for task function to maximize performance quality.
Proposal Rating: [REDACTED]
Manu Kai Tracking No.: 042
Question: [REDACTED]

MANU KAI DISCUSSION—UNDERSTANDING THE QUESTION:

[REDACTED]

TECHNICAL RESPONSE:

[REDACTED]

[REDACTED]

[REDACTED]

STAFFING RESPONSE:

[REDACTED]

BASIS OF ESTIMATE/TF! CALCULATIONS:

[REDACTED]



OTHER TF! RESPONSE:



**RESPONSE TO DISCUSSION QUESTION**

Section: 5
Criteria No.: 5.3.b)
Criteria Description: The Offeror shall outline lines of authority and responsibility to effectively manage the work.
Proposal Rating: [REDACTED]
Manu Kai Tracking No.: 043
Question: [REDACTED]

MANU KAI DISCUSSION—UNDERSTANDING THE QUESTION:

[REDACTED]

TECHNICAL RESPONSE:

[REDACTED]

[REDACTED]

[REDACTED]

STAFFING RESPONSE:

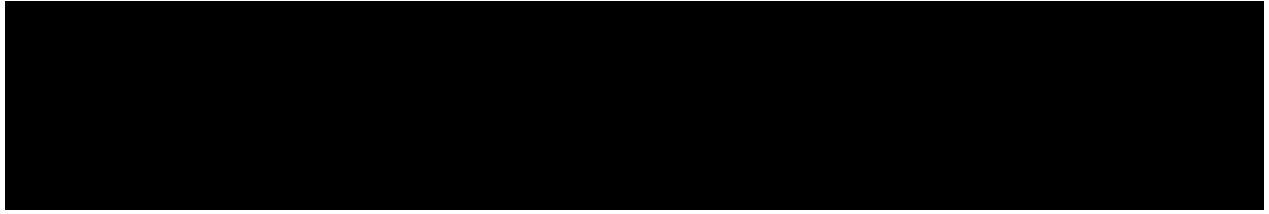
[REDACTED]

BASIS OF ESTIMATE/TF! CALCULATIONS:

No Basis of Estimate/TF! Calculations Response required.



OTHER TFI RESPONSE:



**RESPONSE TO DISCUSSION QUESTION****Section:** 5**Criteria No.:** 5.3.a)

Criteria Description: The Offeror shall provide an Annex Organization Chart that shall include all positions from the Annex Manager through to the workforce. Also complete the Staff input worksheet in the TF! Software insuring it reflects the Organization chart.

Proposal Rating: [REDACTED]**Manu Kai Tracking No.:** 044**Question:** [REDACTED]**MANU KAI DISCUSSION—UNDERSTANDING THE QUESTION:**

[REDACTED]

TECHNICAL RESPONSE:

[REDACTED]

[REDACTED]

[REDACTED]

STAFFING RESPONSE:

[REDACTED]



BASIS OF ESTIMATE/TF! CALCULATIONS:

[REDACTED]

OTHER TF! RESPONSE:

[REDACTED]

**RESPONSE TO DISCUSSION QUESTION**

Section: 5
Criteria No.: 5.4.b) 3.1.1.4
Criteria Description: High Area Cleaning
Proposal Rating: [REDACTED]
Manu Kai Tracking No.: 045
Question: [REDACTED]

MANU KAI DISCUSSION—UNDERSTANDING THE QUESTION:

[REDACTED]

[REDACTED]

TECHNICAL RESPONSE:

No Technical Response required.

STAFFING RESPONSE:

[REDACTED]

BASIS OF ESTIMATE/TF! CALCULATIONS:

[REDACTED]

[REDACTED]

[REDACTED]

OTHER TF! RESPONSE:

No TF! Response required.

**RESPONSE TO DISCUSSION QUESTION**

Section: 5
Criteria No.: 5.4.b) 3.1.1.5
Criteria Description: Interior Window Cleaning
Proposal Rating: [REDACTED]
Manu Kai Tracking No.: 046
Question: [REDACTED]

MANU KAI DISCUSSION—UNDERSTANDING THE QUESTION:

[REDACTED]

[REDACTED]

TECHNICAL RESPONSE:

No Technical Response required.

STAFFING RESPONSE:

[REDACTED]

BASIS OF ESTIMATE/TF! CALCULATIONS:

[REDACTED]

[REDACTED]

[REDACTED]

OTHER TF! RESPONSE:

No TF! Response required.

**RESPONSE TO DISCUSSION QUESTION**

Section: 5
Criteria No.: 5.4.b) 3.1.1.6
Criteria Description: Exterior Window Cleaning
Proposal Rating: [REDACTED]
Manu Kai Tracking No.: 047
Question: [REDACTED]

MANU KAI DISCUSSION—UNDERSTANDING THE QUESTION:

[REDACTED]

[REDACTED]

TECHNICAL RESPONSE:

No Technical Response required.

STAFFING RESPONSE:

[REDACTED]

BASIS OF ESTIMATE/TF! CALCULATIONS:



[REDACTED]

[REDACTED]

OTHER TF! RESPONSE:

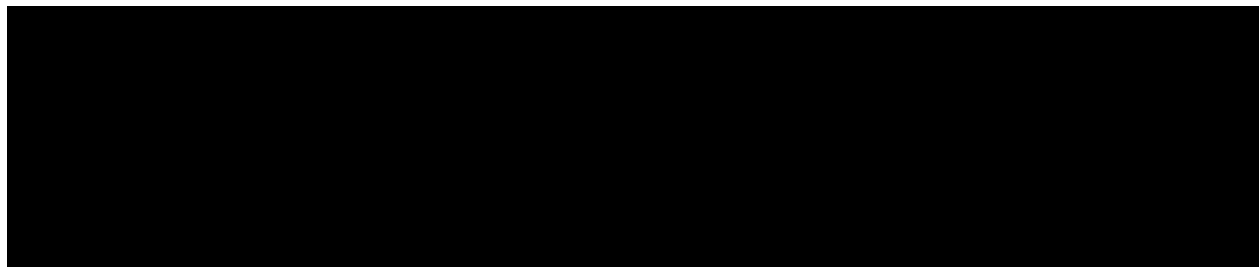
No TF! Response required.

**RESPONSE TO DISCUSSION QUESTION**

Section: 5
Criteria No.: 5.4.b) 3.1.1.7
Criteria Description: Window Blinds & Light Fixtures Cleaning
Proposal Rating: 
Manu Kai Tracking No.: 048
Question: 

MANU KAI DISCUSSION—UNDERSTANDING THE QUESTION:**TECHNICAL RESPONSE:**

No Technical Response required.

STAFFING RESPONSE:**BASIS OF ESTIMATE/TF! CALCULATIONS:****OTHER TF! RESPONSE:**

No TF! Response required.

**RESPONSE TO DISCUSSION QUESTION**

Section: 5
Criteria No.: 5.4.b) 3.1.2.1
Criteria Description: Sweeping/Dust Mopping
Proposal Rating: [REDACTED]
Manu Kai Tracking No.: 049
Question: [REDACTED]

MANU KAI DISCUSSION—UNDERSTANDING THE QUESTION:

[REDACTED]

[REDACTED]

TECHNICAL RESPONSE:

No Technical Response required.

STAFFING RESPONSE:

[REDACTED]

BASIS OF ESTIMATE/TF! CALCULATIONS:

[REDACTED]

[REDACTED]

OTHER TF! RESPONSE:

No TF! Response required.

**RESPONSE TO DISCUSSION QUESTION**

Section: 5
Criteria No.: 5.4.b) 3.1.2.3
Criteria Description: Cleaning Walk-off Mats
Proposal Rating: [REDACTED]
Manu Kai Tracking No.: 050
Question: [REDACTED]

MANU KAI DISCUSSION—UNDERSTANDING THE QUESTION:

[REDACTED]

[REDACTED]

TECHNICAL RESPONSE:

No Technical Response required.

STAFFING RESPONSE:

[REDACTED]

BASIS OF ESTIMATE/TF! CALCULATIONS:

[REDACTED]

[REDACTED]

OTHER TF! RESPONSE:

No TF! Response required.

**RESPONSE TO DISCUSSION QUESTION**

Section: 5
Criteria No.: 5.4.b) 3.1.2.6
Criteria Description: Waxing and Buffing
Proposal Rating: [REDACTED]
Manu Kai Tracking No.: 051
Question: [REDACTED]

MANU KAI DISCUSSION—UNDERSTANDING THE QUESTION:

[REDACTED]

[REDACTED]

TECHNICAL RESPONSE:

No Technical Response required.

STAFFING RESPONSE:

[REDACTED]

BASIS OF ESTIMATE/TF! CALCULATIONS:

[REDACTED]

[REDACTED]

[REDACTED]

OTHER TF! RESPONSE:

No TF! Response required.

**RESPONSE TO DISCUSSION QUESTION**

Section: 5
Criteria No.: 5.4.b) 3.1.2.7
Criteria Description: Stripping and Re-waxing
Proposal Rating: [REDACTED]
Manu Kai Tracking No.: 052
Question: [REDACTED]

MANU KAI DISCUSSION—UNDERSTANDING THE QUESTION:

[REDACTED]

[REDACTED]

TECHNICAL RESPONSE:

No Technical Response required.

STAFFING RESPONSE:

[REDACTED]

BASIS OF ESTIMATE/TF! CALCULATIONS:

[REDACTED]

[REDACTED]

[REDACTED]

OTHER TF! RESPONSE:

No TF! Response required.

**RESPONSE TO DISCUSSION QUESTION**

Section: 5
Criteria No.: 5.4.b) 3.1.2.8
Criteria Description: Carpet and Rug Deep Cleaning
Proposal Rating: [REDACTED]
Manu Kai Tracking No.: 053
Question: [REDACTED]

MANU KAI DISCUSSION—UNDERSTANDING THE QUESTION:

[REDACTED]

[REDACTED]

TECHNICAL RESPONSE:

No Technical Response required.

[REDACTED]

BASIS OF ESTIMATE/TF! CALCULATIONS:

[REDACTED]

[REDACTED]

[REDACTED]

OTHER TF! RESPONSE:

No TF! Response required.

**RESPONSE TO DISCUSSION QUESTION**

Section: 5
Criteria No.: 5.4.b) 3.1.3.2
Criteria Description: Restroom Supplies
Proposal Rating: [REDACTED]
Manu Kai Tracking No.: 054
Question: [REDACTED]

MANU KAI DISCUSSION—UNDERSTANDING THE QUESTION:

[REDACTED]

[REDACTED]

TECHNICAL RESPONSE:

No Technical Response required.

STAFFING RESPONSE:

[REDACTED]

BASIS OF ESTIMATE/TF! CALCULATIONS:

[REDACTED]

[REDACTED]

[REDACTED]

OTHER TF! RESPONSE:

No TF! Response required.

**RESPONSE TO DISCUSSION QUESTION**

Section: 5
Criteria No.: 5.4.b) 3.1.3.1
Criteria Description: Restroom Cleaning
Proposal Rating: [REDACTED]
Manu Kai Tracking No.: 055
Question: [REDACTED]

MANU KAI DISCUSSION—UNDERSTANDING THE QUESTION:

[REDACTED]

[REDACTED]

TECHNICAL RESPONSE:

[REDACTED]

[REDACTED]

STAFFING RESPONSE:

[REDACTED]

BASIS OF ESTIMATE/TF! CALCULATIONS:

[REDACTED]

[REDACTED]



OTHER TF! RESPONSE:
No TF! Response required.

**RESPONSE TO DISCUSSION QUESTION**

Section: 5
Criteria No.: 5.4.b) 3.1.1.1
Criteria Description: Emptying Waste Containers
Proposal Rating: [REDACTED]
Manu Kai Tracking No.: 056
Question: [REDACTED]

MANU KAI DISCUSSION—UNDERSTANDING THE QUESTION:

[REDACTED]

[REDACTED]

TECHNICAL RESPONSE:

[REDACTED]

TECHNICAL RESPONSE:

[REDACTED]

STAFFING RESPONSE:

[REDACTED]

BASIS OF ESTIMATE/TF! CALCULATIONS:

[REDACTED]

OTHER TF! RESPONSE:

[REDACTED]

**RESPONSE TO DISCUSSION QUESTION**

Section: 5
Criteria No.: 5.4.b) 3.3
Criteria Description: Tables Update
Proposal Rating: [REDACTED]
Manu Kai Tracking No.: 057
Question: [REDACTED]

MANU KAI DISCUSSION—UNDERSTANDING THE QUESTION:

[REDACTED]

[REDACTED]

TECHNICAL RESPONSE:

[REDACTED]

[REDACTED]

STAFFING RESPONSE:

[REDACTED]

BASIS OF ESTIMATE/TF! CALCULATIONS:

[REDACTED]

OTHER TF! RESPONSE:

No TF! Response required.